

Final Report

Nippon Interior Fabrics Association <The 30th Anniversary>

Fukuda Bldg. 6F., 2-3-23, Hamamatsucho Minato-ku, Tokyo 105-0013

Phone:+81-3-3433-4521 Fax:+81-3-3433-7860

http://www.japantex.jp/english.html

Outline

Title JAPANTEX2009 Interior Trend Show

Theme Good day, Good Style

Date November 11 (Wed.) - 13 (Fri.), 2009

Venue Tokyo Big Sight / West Hall 1,2,4 (18,000 m²)

Organizer Nippon Interior Fabrics Association

Guest Her Imperial Highness Princess Takamado

Mr. Yosuke Kondou

(The Parliamentary Secretary of the Ministry of Economy, Trade and Industry)

Support Ministry of Economy, Trade and Industry (METI), Japan External Trade

Organization (JETRO), The Association of the Promotion of International Trade Japan, Economic Section of the Embassy of the Islamic Republic of Iran, Embassy of the Republic of Korea, The economic and Commercial Counsellor's Office of the Peoples Republic of China, India Trade Promotion

council

Admission JPY1,000

In Conjunction with Interior Festival 2009 at West Exhibition Hall 4

IPEC 2009 at West Exhibition Hall 2

JAPAN HOME SHOW 2009 at East Exhibition Hall 4

Number of Exhibitors 202 companies/organizations

Japanese exhibitors: 120

Overseas exhibitors: 82 from 8 countries and regions

[China (53), India (11), Korea (9), Taiwan (4), Germany (2),

USA (1), Iran (1), Netherlands (1)]

Number of Visitors

)is JAPANTEX2008

Category	11-Nov-09	12-Nov-09	13-Nov-09	Total
1 Interior design office	794	1,098	906	2,798
2 Architecture design office	(904)	(1172)	(1105)	(3181)
3 Construction company				
4 Housing maker	839	958	888	2,685
5 Developer, Real estate				
6 Equipment maker	(987)	(933)	(948)	(2868)
7 Interior specialty shop				
8 Interior finishing store	1 206	4 044	4 405	2 745
9 Wallpaper shop and Tatami shop	1,396	1,214	1,135	3,745
10 Construction material shop				
11 Remodeler's shop	(1795)	(1720)	(1647)	(5162)
12 Department store				
13 General Merchandise/Mass Merchandise	404	206	254	1 044
14 Furniture shop	7 404	386	254	1,044
15 Home fashion				
16 Lighting	(815)	(801)	(734)	(2350)
17 Affiliated maker	2,077	2,132	2,026	6,235
18 Affiliated trading house and Wholesaler	(2163)	(2473)	(2679)	(7315)
19 Government office and Associations	277	299	311	887
20 Press and Publishing-related	(451)	(366)	(321)	(1138)
21 BuildingOv	667	663	1,049	2 270
22 Consumer] 007	003	1,049	2,379
23 Student	(960)	(834)	(1074)	(2868)
Total	6,454	6,750	6,569	19,773
Total	(8075)	(8299)	(8508)	(24882)

Result of the Exhibition

JAPANTEX 2009, The 28th Interior Trend Show, was held from November 11 to 13, 2009. JAPANTEX had been held for a period of four days until 2008. Highlighting the importance of its main role as a "business to business" event, the exhibition period for the 2009 show was shortened to three days beginning from Wednesday. Just as the previous year, JAPANTEX 2009 (organized by Nippon Interior Fabrics Association) was held in conjunction with Interior Festival 2009 (organized by Japan Interior Industry Association) and IPEC 2009 (organized by Japan Federation of Interior Planner's Association) in order to form Japan's largest comprehensive exhibition about interior design and decoration. The show also tied up with Japan Home and Building Show 2009 (organized by Japan Management Association) held at East Hall of the same venue. Based on their preliminary arrangements, the two shows were successful in producing a synergistic effect on attracting visitor with the exchange booths and the simplified registration systems.

Despite the fact that the world economy was still in the midst of the global recession, a variety of special events and programs were presented during JAPANTEX 2009 by Nippon Interior Fabrics Association (NIF) and the JAPANTEX Executive Committee since it was the show commemorating the 30th anniversary of NIF. These events and programs attracted considerable attention.

◆Programs Commemorating the 30th Anniversary of Nippon Interior Fabrics Association

1. Keynote Speech Commemorating the 30th Anniversary

Nov. 11, Wed, 13:15-14:15 at Reception Hall

With Mr. Toshio Mamiya of the Ministry of Economy, Trade and Industry (Director, International Textile and Clothing Trade Office, Manufacturing Industries Bureau) as the speaker, the lecture discussed the still severe economic conditions in Japan and the world, and probed into the future of the interior industry under the theme "Japan's economic prospects and the future of the interior industry." Mr. Mamiya's inspiring and insightful speech impressed the full-house audience very much.



2. Special Talk Commemorating the 30th Anniversary

Nov. 11, Wed, 15:00-16:00 at Reception Hall

Ms. Ikue Masudo (Saya Takagi), an actress / TV personality who leads an ecological life style off-camera, talked about various eco-friendly efforts she had made, under the theme "Good Day, Good Style ~ My Ecological Life," with Ms. Yoshiko Ikoma, a fashion journalist, as the moderator.



3. Special Presentation Commemorating the 30th Anniversary

At West Exhibition Hall 4-03

The booth commemorating NIF's 30th anniversary featured an introductory section about the history of the association, and a larger section focusing on the history of interior design and fabrics. The booth also included the "Interior as part of environment" section, the NIF database, and the "April 10 Interior Day" section where tulip bulbs were distributed to visitors for free based on the design motif of its new logo for the day.



♦ JAPANTEX 2009 Special Programs "Good day, Good style" ~ Hospitality and Individuality

1. Interior Talk Session

Nov. 12, Thu, 14:30-15:30 at Architect Café (West Exhibiton Hall 1-31) Four prominent professionals in four different fields of the interior industry talked about the latest trends observed in the Europe's three most famous interior exhibitions with Ms. Tomoko Chris as the moderator.



MC: Ms. Tomoko Chris, Radio personal of J•WAVE Main Commentator: Mr. Hideki Nishigaki, President of Decorator's

Commentators: Mr. Dan Namura, Trend setter of Heimtextil 2009, Frankfult

Ms. Ryuko Kida, Chief editor of ELLE DECO, Japan

Ms. Sumiko Honda, Textile designer

2. Presentations by Exhibitors

At Exhibitor's Presentation Corner at West Exhibition Hall 1 In order to emphasize its business-to-business aspect, the exhibition offers exhibitors opportunities to give presentations on their business activities and new products.



	Nov. 11, Wed.	Nov. 12, Thu.	Nov. 13, Fri.
11:30 ▼ 12:00	Strategy of Trevira CS in Japan	The LIBOLON Group and Ecoya, Environmentally-Friendly Yarn	More Fabrics for Interior Decorations! ~ Handmade Window Coverings and Other Accessories by Tapiche
12.00	Trevira Japan Representative	LiPeng Enterprise Co.,Ltd. (Taiwan)	*RISA BRAIRE Co,Ltd.
12:30 ▼ 13:30	History of Interior Fabrics in Japan	Easy-to-Understand Overview of the Interior Fabrics Market	Let's Talk About the Future of Japanese Interior Fabrics.
10.00	Japan Textile Design Association	Japan Textile Design Association	Japan Textile Design Association
14:00 ▼ 14:30	New Interior Fabrics	Innovative Fibers	Finest Sleep from Okinawa
14.50	Ionia Co,Ltd.	NISSEKI PLASTO Co,Ltd.	FirstLine, Inc.

15:00 ▼ 15:30	Wooden Floor and Forest Trees	Energy-Saving Window Treatments in Overseas Markets	Hiroko Shiotani and Interior Styling Pro: History and Case Examples
10.00	ASAHI WOODTEC CORPORATION	SOMFY S.A.	*StylingPro
16:00 ▼ 16:30	Evolved Lacquerwork for Creating Beautiful Space	Loose-lay PVC Floor Tiles (no adhesive required)	Socialization of Pets and Interiors
10.00	DUCO Co,Ltd.	NAGATA Co,Ltd.	*KANEMAKI & KOKUBO Studio

*Special Guest

3. HOTPOINT-Under the Theme "Happy Air: Swell with Expectation"

The 4th HOTPOiNT, a collaborative presentation by Japan Interior Industry Association, Japan Federation of Interior Planner's Association and Nippon Interior Fabrics Association under the theme "Happy Air: Swell with Expectation." The presentation featured an artistic installation "Mr. B.B.B." by Japanese artist Kimiyoshi Futori which warmly welcomed visitors.







4. The 6th Interior Design Competition 2009 Screening and Presentation (sought from the public)

The event was designed to seek innovative ideas about interior decoration in the near future, as the fusion of design and fashion, based on the sensitivity and perspective of Japanese people about home life.

Award	Winner	Theme
Highest Award	Mr. Syoko Yamada	Hospitality in the Room for Talking about Dreams
Outstanding Performance Award	Ms. Yukiko Tanaka	Stage of Hospitality
Outstanding Performance Award	Ms. Ayumi Nezu	FABRIC FOREST: A Forest in the City
JAPANTEX	Ms. Ami Sakata	Cocoon
Special Award	Ms. Junko Tateishi	"Things That Require No Decoration"

<Comment from the Judges>

We were glad that young people, including students, made up a sizable part of the entrants. We were

convinced that their plans, characterized by the effective use of motifs from nature as well as a strong interest in the quality and texture of the materials, proposed new directions for interior design and decoration of tomorrow.

5. Party for Exhibitors

Nov 11, 18:00 ~at Architect Café (West Exhibition Hall 1-31) In order to help exhibitors fully benefit from the business-to-business aspect of JAPANTEX 2009, the organizer held a party for them. With the participation of the press and the winners of the Interior Design Competition, it was an unequal opportunity for them to expand business opportunities and build networks. Novice exhibitors were asked to make presentations on their business activities and products.



6. Window Treatment Industry Promotion Project (WTP)

WTP is an initiative launched as part of the activities of (NIF's) Demand Cultivation Committee. Under this initiative, four seminars focusing on winning trust from customers were held every day during JAPANTEX 2009 mainly for interior fitters and store specializing interior fabrics.



	Time	Theme
	11:00	①An advancement of environmentally-friendly business (curtain cleaning)
	~11:45	Mr. Eiji Honda, President of Interior Culture Institute
	12:30	②Environmentally-friendly, cost-saving lighting plans (using LEDs) for specialty
	~13:15	stores
Nov.11	- 13.13	Mr. katsuhiko Yanase, Member of Japan Display Design Association
Wed	14:00	③ Finding new business opportunities in home improvement/remodeling (for
	~14:45	interior fitters and specialty stores)
	17.70	Mr. Eiji Honda, President of Interior Culture Institute
	15:30	Window display techniques to impress customers
	~16:15	Mr. Shiro Kobayashi, Creative Director / CEO of TIOOS Co., Ltd.
	11:00	⑤ Effective use of the Internet and search engine optimization (SEO) as a
	~11:45	powerful tool for specialty stores to attract customers.
		Mr. Shotaro Watanabe, Marketing Producer of MindShare Inc.
	12:30	③ Finding new business opportunities in home improvement/remodeling (for
Nov.12	~13:15	interior fitters and specialty stores)
Thu	- 10.10	Mr. Eiji Honda, President of Interior Culture Institute
IIIu	14:00	Window display techniques to impress customers
	~14:45	Mr. Shiro Kobayashi, Creative Director / CEO of TIOOS Co., Ltd
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	~16:15	Mr. Shiro Kobayashi, Creative Director / CEO of TIOOS Co., Ltd

7. Demonstration Sessions

West Exhibition Hall 2-03

A group of first-class engineering technicians gave demonstrations of carpeting, floor finishing using plastic materials and wallpaper hanging.



8. Creators' Town "Bird's-Eye View and Worm's-Eye View of 2009: Sphere of Textile"

Students of 29 schools, including one overseas school, showcased their original presentations using the materials offered by the organizer, selvages of denim and other fabrics and Gokasan Washi paper. They also actively exchanged their opinions with each other about their works.



9. Ako Dantsu, Japanese Traditional Carpet

West Exhibition Hall 2-05

The impressive presentations of Ako Dantsu, one of Japan's three most famous dantsu along with Nabeshima dantsu (in Saga) and Sakai dantsu (in Osaka) as well as demonstrations by a weaver attracted considerable attention.



Advertizing and Publicity

◆General Newspapers and Magazines (advertising and publicity for consumers in general)

The Yomiuri Shimbun(Oct. 26/ Nov. 4, 11)

◆Publicity in Trade and Specialized Newspapers and Magazine

Fiber: The SEN-I-NEWS / NIHON SEN-I SHIMBUN CO.,LTD.

Interior: INTERIOR TIMES CO.,LTD./ INTERIOR BUSSINESS NEWS

Bedclothes: SHINSO LIVING TIMES

♦NIF Web Site, Other Web Sites and Links

Pia Event Bank

JAPANTEX http://www.japantex.jp

TENCOMMI http://www.eventbiz.net/
 Tokyo Big Sight Inc. http://www.bigsight.jp

Japan External Trade Organization (JETRO) http://www.jetro.go.jp/matching/j-messe

http://www.eventbank.jp

Nikkei Business Publications, Inc. / BP net event http://events.nikkeibp.co.jp

Kobo-Guide http://www.koubo.co.jp/

Interior Business Online

kagu-news.com

Yahoo!Japan

@nifty

Livedoor

http://www.kagu-news.com/

http://www.yahoo.co.jp

http://www.nifty.com

http://www.livedoor.com

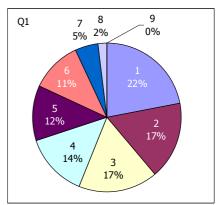
▶ BIGLOBE http://www.biglobe.ne.jp

Etc.

Questionnaire Survey of Exhibitors

Q1 What was your purpose of exhibiting at JAPANTEX 2009?

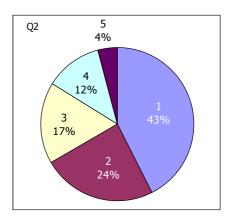
1	Public relations / improving corporate image	22%
2	Promotion of new products	17%
3	Reaching new buyers	17%
4	Expanding existing business	14%
5	Publicity to consumers	12%
6	Market research	11%
7	Others	5%
8	Recruiting new agents	2%
9	No answer	0%



Exhibitors became more business-oriented as they shifted from promoting their products and improving their corporate images to reaching new buyers and expanding existing business.

Q2 What do you expect from exhibiting at JAPANTEX?

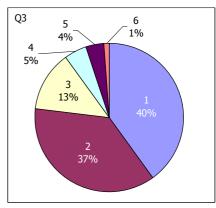
~-	. Trinat as year expect from extribiting at era r.	•••
1	Effective	42%
2	Average	24%
3	Very effective	17%
4	Not effective	12%
5	No answer	4%



While many exhibitors focused on publicity, a sizable number of exhibitors wanted to increase in orders and build networks.

Q3 How effective did you find exhibiting at JAPANTEX 2009?

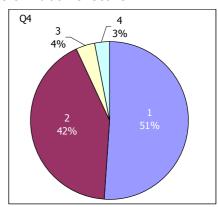
1	Increased orders	40%
2	Publicity to the market	37%
3	Do not know	13%
4	Others	5%
5	No expectation	4%
6	No answer	1%



Approximately 60% of exhibitors ("very effective"+"effective") found the exhibition effective.

Q4 Would you like to exhibit at JAPANTEX 2010?

1	Considering exhibiting	51%
2	Yes	42%
3	No	4%
4	No answer	3%



About 93% of exhibitors (including those answering

"considering") are interested in exhibiting at JAPANTEX 2010.

Exhibitors List

◆A

ABDUL SALAM & SONS INDIA
ADO Goldkante GmbH & Co. KG GERMANY

ALL JAPAN BEDDING GOODS ASSOCIATION

Anhui Imp. & Exp. Co., Ltd. CHINA ANHUI LIGHT INDUSTRIES INTERNATIONAL CO., LTD. CHINA

ART. CLAY CO., LTD Asahi Textile Co., Ltd ASAHI WOODTEC CORP. ASSIST CO.,LTD

AWI/THE WOOLMARK COMPANY

♦В

BIG & BIG TEXTILE KOREA

BIHOKU SANGYO CO., LTD.

BRITISH WOOL MARKETING BOARD

◆C

CARPET EXPORT PROMOTION COUNCIL INDIA

CARPET GALLERY CO., LTD.

CHANGSHU HTC XI SHAN YUSHENG GARMENT FACTORY
CHANGSHU PAITE ORNAMENTATIONS CO., LTD
CHINA
China Chamber of Commerce for Imp. & Exp. of Textiles
CHINA NATIONAL ARTS & CRAFTS (GROUP) CORP.
CHINA
CHINA PEACE CORPORATION
CHINA

CSS Co., Itd.

♦D

D&O HOUSEWARES CO., LTD. CHINA

DAISEN LTD.

degital fashion ltd.

Department of Textile Science Otsuma Women's University

DM CARD JAPAN CO., LTD.

Duco CO., LTD

ΦE

Elsinore Inc.

EIJFFINGER NETHERLAND

♦F

FEDE-POLYMARBLE CO., LTD.

First Line Co., Ltd.

FUJILIGHT CARPET CO., LTD.

♦G

Gifushi Habitat Textile Association

Giso Co., Ltd

Goyo Shoji.Co., Ltd

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HAINING DAYICARPETMILLS CHINA HaiNing LiDuo Carpet CO., LTD CHINA

Hakuyosha Corporation

HANGZHOU HUOJU DOWN PRODUCTS CO., LTD. CHINA

HASETORA SPINNING CO., LTD.

HEBEI JIGAO COMPANY

HEBEI YIKANG KNITTING AND COTTON CO., LTD.

HER CHIAN ENTERPRISE CO., LTD

TAIWAN

HIRAKU SPINNING Co., Ltd

HORIBA CO., LTD. Horisyou Co., Ltd

HOTTA CARPET CO., LTD.

Hubei SINOTEX Co., Ltd. CHINA

◆I

IKEN CO., LTD.

ING CO., LTD

INOUE SUDARE CO., LTD

INSTITUTE OF INSPECTION CLEANING & RESTORATION CERTIFICATION JAPAN CLUB

Interior Jouhoukikaku Ltd.

Interior Sangyo Center Co., Ltd

Interior Times Co., Ltd

IONIA Ltd.

IWASE PRINCE CO., LTD

♦J

Jaipur Rugs Company Pvt.Ltd. INDIA

JAPAN CARPET CO., LTD.

JAPAN CARPET MANUFACTURES ASSOCIATION

JAPAN CONSTRUCTION INTERIOR COOPERATIVES FEDERATION

Japan Fire Retardant Association

Japan Interior Decoration Association

JAPAN RUG ENTHUSIASTS CLUB

JIANGSU HOLLY NANTONG TRADE CO., LTD. CHINA
JIANGSU SKYRUN CORPORATION CHINA
JINHUA MUMIJIAYE TEXTILE & GARMENT CO., LTD. CHINA

♦K

Kawajin Co., Ltd

Kawakami Co., Ltd

Kawashima Selkon Textiles Co., Ltd.

Kawashima Selkon Textiles Co., Ltd.

Kemusu Union

KIMS SILK KOREA

KONAN TEXTILE WHOLESALE CO-OPERATIVE ASSOCIATION Korea Fashion Textile Association **KOREA** KOZAWA INTEX CO., LTD. KOZAWA KNIT CO., LTD. **KUWA DESIGN STUDIO** kyokko co., Itd **♦**L LAIWU SUNRISE HOMETEX CO., LTD. **CHINA** LAPOGE CO., LTD **TAIWAN** LeaLea Enteprise Co., Ltd. LIBOLON **TAIWAN** LLC FIRAT INTERNATIONAL **◆**M Marusa Co., Ltd Marusu Suzuki Co., LTD **Marvel Creations INDIA** MITSUFUKU CO., LTD Mituko Okabe MIYAZEN TEXTILE CO., LTD. Morisima Souge **MUNI CARPETS** MURAKAMI CARPET CO., LTD. ♦N Nagata Co., Ltd NAKANIHON JUKI CO., LTD NAKASHIO MEIBOKU NANJING RONG YIHE COMMODITY CO., LTD. **CHINA** NANTONG DADONG CO., LTD. CHINA NANTONG HEZHONG FASHION CO., LTD **CHINA** Nantong Hezhong International Co., Ltd **CHINA** NANTONG XIUCHUAN LIVING CO., LTD. **CHINA** NICHIBEI CO., LTD. NIHON SEN-I SHIMBUN CO., LTD NIHON SHINSO SHIMBUN CO., LTD. NIHON SHORYOKU CO., LTD. NINGBO BAU-TEC IMPORT & EXPORT CO., LTD **CHINA** NINGBO JINHUA HOME TEXTILES MANUFACTURING CO., LTD. **CHINA** nishibu co..ltd NISSEKIPLASTO COMPANY, LIMITED MILIFE office NISSHIKI CO., INC.

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NISSIN CO., LTD.

OAC Rugs INDIA OHNO INC.

Ota Textile Co., Ltd Overseas Carpets Ltd. OYABU TEXTILE CO., LTD. OZEKI INTERIOR TEXTILE CO., LTD.	INDIA
◆P Pawan International PEARLTONE Co., Ltd Persian Carpet IRAN Persian Carpet Association in Japan Persian Kilim Persian Palace Co., LTD	INDIA
♦Q QINGDAO FORTUNE HOUSE-HOLD TEXTILE CO., LTD. QINGDAO GUOEN TRADING CO., LTD. QINGDAO TYOUTAI TRADE CO., LTD. QINGZHOU SHUNFA EMBROIDERY CO., LTD.	CHINA CHINA CHINA CHINA
◆R Rajput Carpets R. Shah Trading Company Research Center for the Interrelation of Eastern and Western Art RMC Collections RUNONCO., LTD. RYUHAN INTER-TECH CO., LTD.	INDIA INDIA INDIA KOREA
◆S Sangetsu Co., Ltd. Sanko shoji co., ltd. Sankyo Co., Ltd SEIKO EPSON LIMITED	
SELF HOMETEXTILES	CHINA
SENKEN SHIMBUN CO., LTD SHANGHAI GAOYU FOAM PRODUCTS CO., LTD.	CHINA
Shanghai Revon CHINA SHAOXING CITY HAIYUAN KNITTING & TEXTILE CO., LTD. SHAOXING KUNPENG HOME TEXTILES CO., LTD. SINCOL SOMFY K.K.	CHINA CHINA
SUMINOE TEXTILE CO., LTD. SUMINOE TEXTILE CO., LTD. SUMINOE TEXTILE CO., LTD. SUMIYOSHI CO., LTD. SUNCHEMICAL CO., LTD. SUNLIGHT CO., LTD. SUNROSE CO., LTD	CLUMA
SUZHOU HUASHENG TEXTILE DECORATION CO., LTD.	CHINA

SUZHOU INDUSTRIAL PARK XIANFENG TEXTILE CO., LTD. SYN YAO ENT CO., LTD.	CHINA TAIWAN
◆T TACHIKAWA CORPORATION TAIGA TRADING CO., LTD. TAJIMA, INC.	
TEIJIN FIBERS LIMITED Tianqing International Trading Co.,Ltd. THE JAPAN WOOL TEXTILE CO., LTD.	CHINA
THE TEXTILE DESIGN ASSOCIATION OF JAPAN TIANJIN SEA EAGLE CARPET CO., LTD Tianjin WANTEX Imp. & Exp. Co., Ltd. TOA CORK CO., LTD TOABO MATERIAL CO., LTD. TOKIWA INDUSTRIES, LTD.	CHINA CHINA
TOLI Corporation TOLI Corporation TONG ZHOU CITY JINSHENG SPONGE CO., LTD. TONGZHOU YOULIAN INDUSTRIAL & TRADING CO., LTD. TOSO COMPANY, LIMITED TOSOKYO•JCIFKANTO•TOKYOGINOUSIKAI TOWA ORIMONO CO., LTD.	CHINA CHINA
Trend Overseas Trevira Japan Representative	INDIA GERMANY
♦U UNICO INTERNATIONAL TRADING URISEGAE	CHINA KOREA
◆W Wallcoverings Association of Japan WAVERLY WEIFANG TIANDE TEXTILE IMPEXP. CO., LTD. WENZHOU HUIJIA IMP. & EXP. CO., LTD. WENZHOU ZHULIAN INDUSTRIAL WINTEC KOREA INC. WIG KOREA WUXI FIRSTAR TRADING CORP.	USA CHINA CHINA CHINA KOREA KOREA CHINA
◆Y YAMAMOTO INDUSTRIAL CO., LTD. YANCHENG SANFU WOVEN MAT CO., LTD. YANG MYEONG GI SEOK CO., LTD. YASUDA SHOTEN & CO. YAYOI CHEMICAL INDUSTRY CO., LTD.	CHINA KOREA
YESOM	KOREA

CHINA

YIWU NEW RAINBOW CRAFT CARPET CO., LTD.

YOKOTA CO., Ltd YONEZAWA BUSSAN CO., LTD. YOSHIDAFUSA ORIMONO CO., LTD. YSB Coporation

♦Z

ZHEJIANG HUAXING FEATHER & DOWN PRODUCTS CO., LTD. CHINA ZHEJIANG JIABOLANG BLANKET AND CARPET CO., LTD. CHINA ZHEJIANG SANZHI TEXTILE CO., LTD. CHINA ZIBO HENGYUAN TEXTILE CO., LTD. CHINA ZIBO LIANGPIN TEXTILE CO., LTD. CHINA